

Leclanché enters industrial container storage market

- **Delivery of first of six storage racks to a global industrial company**
- **Leclanché's lithium-ion technology forms the heart of this industrial storage solution**
- **Electronics and battery-system are developed by Leclanché's partner company ads-tec**
- **Industrial container solution addresses growing need for grid management**

Yverdon-les-Bains, March 15, 2012 – Leclanché S.A. (SIX Swiss Exchange: LECN), a Swiss company specialized in the production of large-format lithium-ion cells and energy storage solutions, has entered the industrial energy storage market with the delivery of a first storage rack to a leading global electronics and electrical company. Altogether, six racks – each consisting of thirteen interconnected storage modules – with a total storage capacity of 156 kWh will be delivered within the next weeks.

The racks, combining Leclanché's lithium-ion cells within an ads-tec battery management system, can be utilized in industrial containers for various applications such as grid stability management and also as large-scale energy storage solutions for wind and solar farms.

“The delivery of this first storage rack to a global player represents our entry into the industrial energy storage market. Leclanché's is able to provide both partners and end customers with state-of-the art lithium-ion cells with distinct product features and benefits, such as Titanate-Anodes allowing 15.000 full charge and discharge cycles and a patented ceramic separator that achieves superior safety levels”, said Dr. Ulrich Ehmes, CEO of Leclanché.

Due to the greater decentralized generation and the feed-in volatility of renewable energies, scalable industrial storage systems play an ever-increasing part in the efficient use of wind and solar power. According to a recent research¹, by 2040 it will be regularly necessary to store about 40 TWh of renewable energy in order to absorb the surpluses. In Germany alone, a total of around EUR 30 bn of investment in new energy storage systems will be required in the next two decades alone.

About Leclanché

Leclanché specializes in the production of tailor-made energy storage solutions. Leclanché's strategy is to expand its position as one of the leading lithium-ion cell producers and solution providers for renewable energy storage systems in Europe. Its initial strategic priority are stationary home electric energy storage applications and expansion into the stationary industrial and grid electricity storage markets. Through participation in research consortia focusing on off-road and automotive applications, Leclanché is positioned to take advantage of new market opportunities.

¹ State-of-the-art electricity storage systems, Indispensable elements of the energy revolution, Deutsche Bank, March 8, 2012

Through a licensed ceramic separator technology and focus on lithium-titanate technology, Leclanché manufactures large format lithium-ion cells optimized for safety and cycle-life in a fully automated production process. Leclanché currently operates a fully automated pilot production line with an installed annual production capacity of up to 4 MWh in large-format lithium-ion cells. By the end of the second quarter of 2012, Leclanché expects to commence commercial production at its first mass production line with an installed annual capacity of up to 76 MWh in lithium-titanate cells.

Leclanché was founded in 1909 in Yverdon-les-Bains. Through the integration of a spin-off from the Fraunhofer-Gesellschaft in 2006, the company evolved from a traditional battery manufacturer to become a leading developer and manufacturer of lithium-ion cells in Europe. Leclanché currently employs 120 staff and recorded revenues of CHF 15.1 million in 2010. The company has its headquarters in Yverdon-les-Bains (Switzerland) and has production facilities in Willstätt (Germany). Leclanché is listed on the SIX Swiss Exchange (LECN).

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