



**Guido Guidi**

**Master of Engineering (M. Eng.)**

Senior VP Global Sales

Stationary Storage Solutions at Leclanché SA, Switzerland

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Guido is Senior Vice President Global Sales of the Stationary Storage Solutions business unit at Leclanché. Before joining Leclanché in 2018 he spent ten years in the photovoltaic industry, where his experience included implementing numerous energy efficiency projects and Corporate Power Purchase Agreements (PPA). Prior to that, he worked in the rail vehicle industry for rail safety, test and measurement electronics for advanced applications such as life sciences, radar monitoring, semiconductors and high-speed data storage, and dealt with embedded electronics solutions for harsh environments. He was also engaged at CERN for six years, where he developed customized solutions for power supply and front-end data collection for the LHC particle physics experiments. Guido holds a Master's degree in Electronics from the University of Pisa and an MBA from the University of Geneva.



**Cyril Carpentier**

**Master of Engineering (M. Eng.)**

Sales & Business Development Manager, EMEA  
Stationary Storage Solutions at Leclanché SA, Switzerland

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Cyril oversees business development for the stationary segment of Leclanché for North-Eastern Europe. He has a strong technical background in Photovoltaic, conversion systems, and electrical installation standards.

Prior to joining Leclanché, Cyril gained more than 10 years of experience in the area of PV inverters and Energy Storage Systems. He served as Product Manager at SMA Solar Technology in Germany, then at the Department of Strategic Marketing and Business Development at Socomec Group in France.

Cyril holds a master's degree in Electronics from Institut Supérieur d'Electronique et du Numérique (ISEN), France.



**Daniel Föhr**

**Master of Engineering (M. Eng.)**

Head of System Engineering & Innovation

Stationary Storage Solutions at Leclanche Service GmbH

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Daniel is responsible for the sales engineering and system design for various products ranging from stationary battery systems through to turnkey solutions.

He is also responsible for the development of new innovative storage and integration concepts on hardware and software levels.

Prior to his current role at Leclanché, he was a project manager for several years at various photovoltaic and inverter companies, focusing on the multifunctional use of photovoltaics and energy storage systems. He has more than 10 years of experience in the field of renewable energies. Daniel holds a master's degree in Engineering from University Konstanz, Germany.



**Claudio Moretti**  
**Master of Engineering (M. Eng.)**  
Senior Sales Manager, EMEA  
Stationary Storage Solutions at Leclanché Service GmbH

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Claudio is in charge of sales for the Stationary business unit at Leclanché for South-Eastern Europe and the EMEA region. He has a strong technical background in storage with different chemistries and technologies. Prior to Leclanché, Claudio had an impressive career with over 15 years of experience with different Energy Storage Systems (Lead Acid, Vanadium Redox Flow, Sodium Sulfur, and Li-Ion). He served as Technical Sales Manager at Gildemeister (now SENS), and then as Technical Sales Manager EMEA at LG Chem (now LG Energy Solution) in Germany. Claudio holds a master's degree in Electronics from the Austrian Bundesministerium für Wirtschaftliche Angelegenheiten.